



## LOCATIONS



### WHERE LESS IS MORE

Optimization delivered on a national scale

About Transwestern

Transwestern is a privately held real estate enterprise that comprises diversified real estate services, investment management and development companies. The privately held, fully integrated organization leverages competencies in office, industrial, retail, multifamily and healthcare to add value for investors, owners and occupiers of real estate. Its collaborative entrepreneurs deliver a higher level of personalized service and innovative client solutions by leveraging market insight and operational expertise through 34 U.S. offices. Experience Extraordinary at <a href="mailto:transwestern.com">transwestern.com</a> and @Transwestern.



#### THE CHALLENGE:

Encumbered by 6.2 million square feet of owned offices across 23 locations, a national insurer sought greater flexibility and value from its real estate.

#### THE SOLUTION:

Transwestern helped the firm consolidate to three regional hubs in amenity-rich, mixed-use developments that promise to supercharge recruiting and labor retention. Transwestern Investment Group (TIG), and partners purchased the assets from the insurer, which secured its occupancy with long-term leases, using property and facility management by Transwestern Commercial Services.

# A BOLD NEW STRATEGY

