



**EXTRAORDINARY DELIVERED**

## **777 SIXTH STREET, NW**

Washington, D.C.

Agency Leasing

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### **OPPORTUNITY**

Bentall Kennedy hired the Transwestern Mid-Atlantic Agency Leasing team to handle the leasing of the top three floors at 777 Sixth Street, NW. The previous lease expired January 2018, leaving a location and layout that could greatly benefit a strategic tenant.

### **SOLUTION**

The Transwestern team knew nearby Mount Vernon and Chinatown had transformed into top office destinations not only for traditional tenants, but also notable tech giants. Located in neighboring locations, Facebook, Yelp, and Apple all set up shop in the northwest part of the District, and a new tenant would have to fit well in order to succeed. By capitalizing on and marketing the location as a real alternative to the Central Business District and the East End, Transwestern looked to make magic with a tenant who could sign quickly.

### **RESULTS**

Transwestern Executive Vice President Joe Michel and Senior Vice President Scott Fetterolf represented the building landlord in the leasing transaction with new tenant WeWork. The lease was signed and commenced by August 2018, only eight months since becoming available. The location houses more than 900 desks and operates in addition to the firm's popular Chinatown office at 718 Seventh Street, NW. The expansion marks WeWork's 11<sup>th</sup> location in the Washington Metro area.